

Corporate Profile

Edelweiss Asset Management Limited



Know Us



About us We have set aspiration to become top 10 AMC by 2025. In last three years, our journey towards our goal has started. Mutual Fund Asset Profile (%) Money Market, 0.34% Hybrid Fund, Precious Metals, 15.81% 0.03% Equity, 12.98% Fixed income, Equity Passive, 0.28% Over AUM Over 70.55% 94,247 cr. 218 25 11.08 lakh **Branches** Employees Avg AUM (in INR crore) 90000 Rank 13 80000 70000 Rank 15 60000 50000 40000 Rank 17 Rank 23 Rank 20 30000 20000 10000 FY 18 **FY 19** Fy 20 FY 21 FY 22

- * Awarded the mandate for India's first corporate bond ETF, Bharat Bond – A Govt. of India initiative
- Largest player managing passives Debt funds in India. *
- First AMC to bring MSCI world's leading index provider- to the * Indian market
- Launched India's first Target Maturity Index Fund *

Over

Folios

Data as of 30th Nov 2022, Source: Internal. USD/INR rate taken as 81.6 as of 30th Nov 2022.

About Edelweiss Group

25 years old financial services conglomerate with a diverse and robust platform spanning across multiple segments



5 Mn+





Offices **300+**

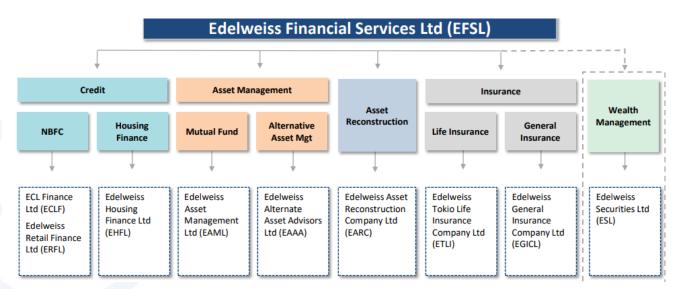






Net worth 8,419 Cr

At Edelweiss, we have, over the years, built a vibrant diversified business model which relies on multiple income vectors.

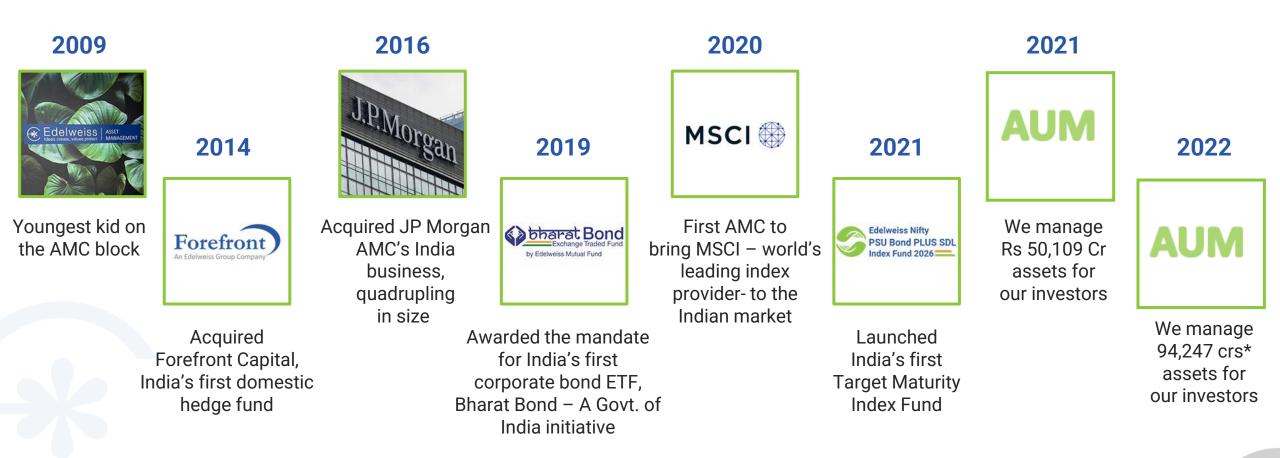


Strategic Partners 🙆 CDPQ Asset Reconstruction **TOKIO MARINE** Insurance INSURANCE GROUP CDPQ Credit Wealth Management PA

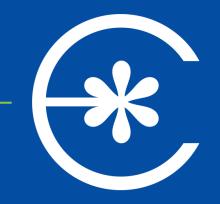
Source: Internal, Data as on Sept 30, 2022

Our story

Investing is about finding someone you trust to solve your problems. We exist to find solutions for you.



Our Investment capabilities



Investment team & capabilities



Strong experienced 22 member investment team



Multi Asset Experience		
Equity, Fixed Income,		
Private Equity, Long-Short		

Forensic analysis to
avoid investment
pitfalls

	No of Staff	Average no of years in Industry
CIO- Equity	1	22
CIO-Fixed Income	1	24
CIO- AIF	1	16
Fund Managers-Mutual Fund	9	8
Fund Managers- PMS/AIF	5	7
Research Analysts	4	4
Dealer- Equity/AIF/PMS	4	8
Risk control- Head of Risk	2	14

Source: Internal. Data as on Nov 30, 2022

Our solutions

Your investment needs are unique. Take your time to understand our products, what we hold, what you can gain and what could possibly go wrong



Equity Funds

Equity investments to grow your money over the long term



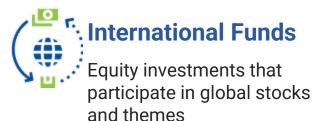
Hybrid Funds

A mix of equity and debt in one product to provide growth with less downside



Debt Funds

Debt investments for regular income and stability across multiple periods



Passive Debt Funds

Investments that give you returns in line with the underlying index at lower cost

Passive Equity Funds

Investments that give you returns in line with the underlying index at lower cost

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AIF Cat III

Investments that give you risk adjusted returns across risk-reward spectrum



AIF CAT II

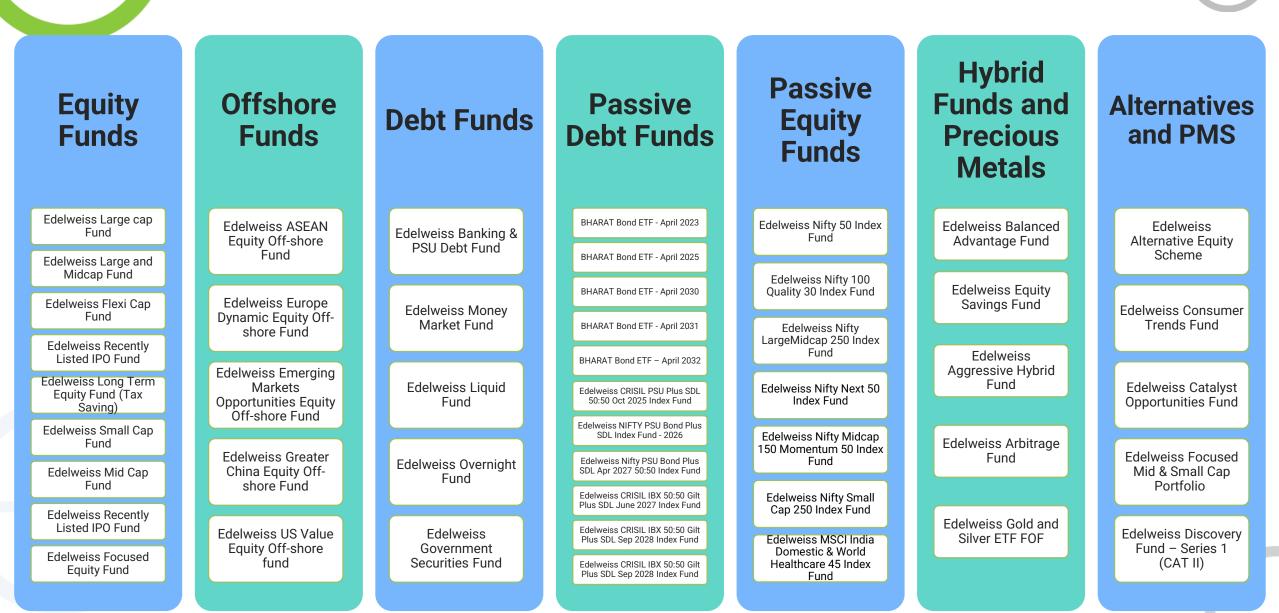
Investments that participate in mid-stage private equities deals in India



IRISH ICAV UCITS

Advisor for Irish ICAV which invests in Indian strategies

List of schemes



Investment framework - Equity

Our FAIR investment framework helps in identifying Robust and clean businesses available at acceptable price and also keeps us informed on their ESG standings

Forensics

Use forensic framework to check accounting quality, board governance standards and ownership background



Acceptable Price

Focus on reasonably priced businesses with medium term earnings power rather than short term and be value/ growth agnostic

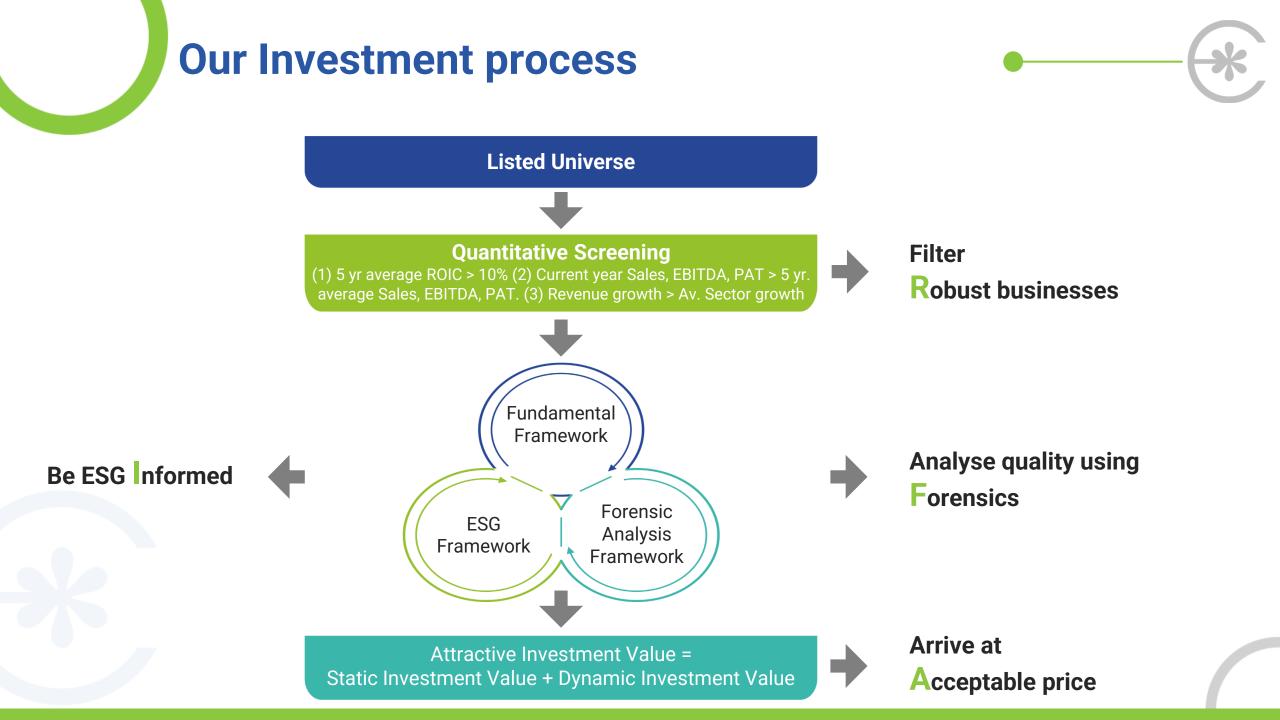
ESG Informed

Be informed on ESG factors for businesses that we like to invest and its impact on the environment and humans at large



Robustness

Pick well managed businesses having scalable opportunities and superior return on capital employed



Risk management at each level of investment process

Risk management is core to our strategy at each level of investment process

Risk management is core to



Idea Generation/ Research



Portfolio Construction/ Monitoring





- Ӿ Quality
 - * Corp. Governance
 - * Price
- ✤ Liquidity

- ✤ Reg. Guidelines
- ✤ Sell Discipline
- ✤ Portfolio Risk
- * Residual Macro Bets

- * Best Price Monitoring
- * Liquidity Monitoring





We manage your money with a CLEAR process and philosophy.



Manage Credit risk



Ensure Liquidity



Ensure synergy with Edelweiss Principles Actively manage funds care and in line with the investment mandate



Maintain the perfect balance between Risk and Reward

Our Investment pillars



Detailed and extensive research is very important while investing money in fixed income. Our investment mantra spells this out.





Asset Allocation

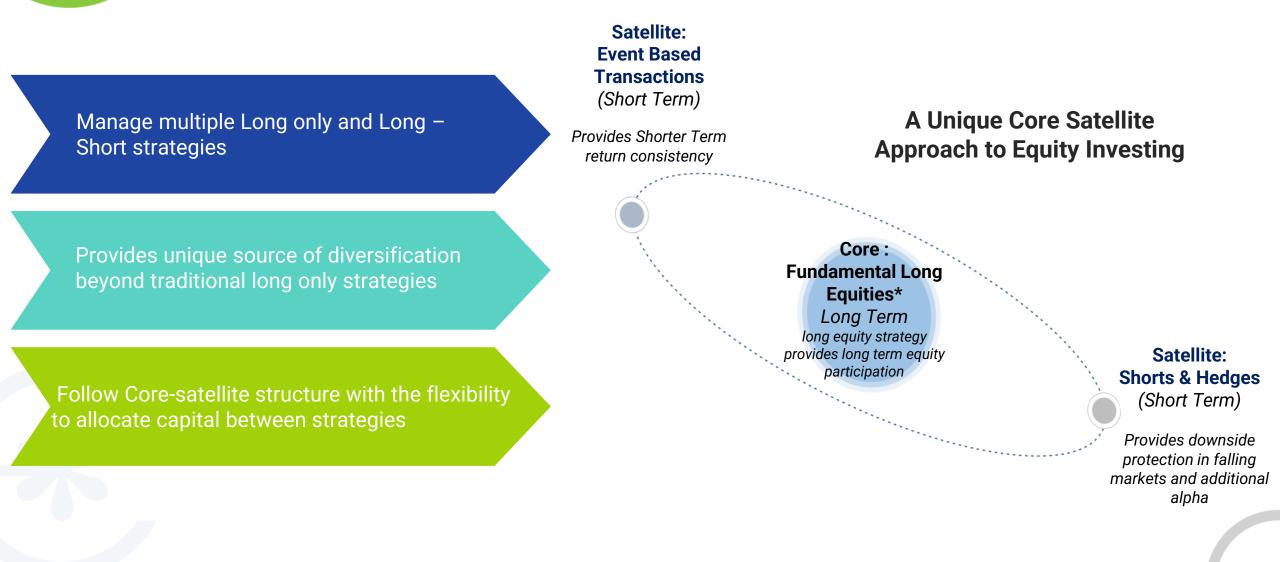
SValuation Analysis



We take an overall view of growth of the country, read elements like interest rates and inflation. This helps us decide which maturity segment of the fixed income market has a better reward for risk at the moment. We diversify to reduce risk and manage liquidity smartly to meet liquidity needs of our investors even during the most difficult market conditions. We study the trend of interest rate movements and the credit quality of the bonds to identify where the value lies. We stick to our investment philosophy in a disciplined manner and constantly monitor our investments to identify and correct any deviations. We also learn from our mistakes and keep revisiting our investment process.

Investment framework – AIF CAT III





Investment framework – AIF CAT II



Strategy that invests in mid-stage private equity deals in India Low Failure Quality **High Growth** Risk Sector agnostic approach with positive Back high-quality Businesses that are Proven product bias towards new-economy businesses management teams. on a strong growth market fit, Checks for strong trajectory and have established large addressable customer base and corporate markets unit economics. governance

Focus on companies with strong unit economics and clear path to profitability

Our key people



Radhika Gupta - MD & CEO

Radhika has more than 15 years of global asset management experience. She started her career with global giants McKinsey and AQR Capital, and then moved to India to start Forefront Capital Management, India's first registered domestic hedge fund. She joined Edelweiss Group, after the acquisition of Forefront, scaling up the hedge fund business and also leading two asset management acquisitions - JP Morgan and Ambit Capital. She became the CEO of the mutual fund business in 2017, and is now building Edelweiss AMC into a bold. solution-oriented and customer obsessed asset manager.

Radhika currently serves on the board of AMFI and Young Presidents Organization (Mumbai). She has been named by Economics Times as 40 Under 40, by Business Today and Fortune as one of the Most Powerful Women in Business, and as a Top Voice for LinkedIn.





Mr.Trideep Bhattacharya-Chief Investment Officer (CIO) – Equities

Two decades of experience in Equity investing across Indian and Global markets.

PGDBM in Finance from SP Jain Institute of Management & Research, Mumbai and B.Tech in Electrical Engineering from IIT, Kharagpur

Mr. Dhawal Dalal-Chief Investment Officer (CIO)- Fixed Income

26 years of experience with MBA from University of Dallas (USA)

Joined Edelweiss Asset Management Limited in the year 2016. He is responsible for the overall growth of fixed income assets through a healthy mix of retail and institutional clients.

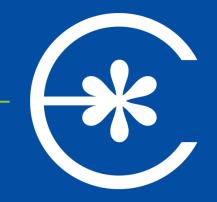


Mr. Nalin Moniz – Chief Investment Officer (CIO) – Alternative Equities

With decade and a half of financial experience, Nalin leads the research and portfolio management for the alternative equity funds across AIF, PMS and offshore platforms in addition to being the fund manager for the Edelweiss Alternative Equity Scheme.

Graduate of the Jerome Fisher Program in Management and Technology from the University of Pennsylvania (USA); with joint degrees in Economics from the Wharton School & Computer Science Engineering from the Moore School

Our value proposition



Why Us: Value proposition



- *25 years old financial services brand
- Experience in diverse segments
 Wealth Management, Asset
- Management, Investment Banking, ARC, Credit and Insurance
- Strong connect with corporate India and access to management of large conglomorates
- *Strategic international partners - CDPQ (ARC & Credit), Tokio
- Marine (Insurance), PAG (Wealth management)

Asset Management Experience

- *12+ years experience in managing money across asset classes
- *Multi-asset experience Equity, Fixed Income, Private Equity, Long-short, Hybrids
- *Largest player in Passive Fixed Income strategies
- *Asset manager for Government of India to manage Debt ETF – BHARAT Bond ETF
- *Global partnerships with JP Morgan Funds and MSCI for exposure to international investment strategies

Investment and Risk management

- *Experienced 22-member investment team across investment verticals
- *Robust investment frameworks to deliver better risk adjusted returns
- *Independent and experienced risk management team for ensuring risk monitoring and governance

Customer Centricity & innovation

- *Launched innovative products in Indian market
- *1st Target Maturity Fixed Income ETF
- *1st Index Fund in India based on MSCI index
- *1st MF which invests in IPO Markets in India
- *1st Technology focused fund in partnership with JP Morgan as partner
- Timely and transparent disclosures. Monthly and quarterly updates from FM on portfolio strategies
- *Robust back-end processes to handle real time transactions with near-zero error rate

Disclaimer

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Mutual fund investments are subject to markets risks, read all scheme related documents carefully.

Please click <u>here</u> for the Fund Riskometer details

